

Malaysia

ADD (no change)

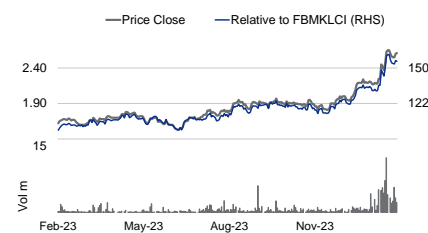
Consensus ratings*: Buy 10 Hold 4 Sell 1

| | |
|-------------------------|------------|
| Current price: | RM2.61 |
| Target price: | RM3.44 |
| Previous target: | RM2.70 |
| Up/downside: | 31.9% |
| CGSI / Consensus: | 46.8% |
| Reuters: | SCOG.KL |
| Bloomberg: | SCGB MK |
| Market cap: | US\$703.0m |
| | RM3,365m |
| Average daily turnover: | US\$0.70m |
| | RM3.34m |
| Current shares o/s: | 1,293m |
| Free float: | 28.9% |

*Source: Bloomberg

Key changes in this note

- FY24F/FY25F EPS raised 10%/9% to account for higher order wins including data centres
- FY26 forecasts introduced
- TP raised to RM3.44



Source: Bloomberg

| Price performance | 1M | 3M | 12M |
|-------------------|------|------|------|
| Absolute (%) | 19.2 | 35.9 | 61.1 |
| Relative (%) | 14.5 | 29.1 | 55.5 |

| Major shareholders | % held |
|--------------------|--------|
| Sunway Berhad | 54.4 |
| EPF | 9.4 |
| Amanah Saham | 7.3 |

Analyst(s)



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Sunway Construction Group Bhd

Poised to clinch more data centre projects

- Reiterate Add, with a higher TP of RM3.44. FY24F-25F EPS raised 9-10%.
- 4Q23 beat expectations; first mover advantage in Johor's data centre scene.
- ICPH in Singapore, and expertise in ACMV and geotechnical engineering are key positive attributes giving it a leg up when bidding for data centre projects

Reiterate Add, raising FY24-F25F EPS and TP

We reiterate our Add rating and lift our SOP-based TP of RM3.44, equivalent to 19.6x FY25F P/E (0.5 s.d. above mean since 2015). We also raise our FY24/FY25F EPS by 10%/9% to factor in higher new order wins which we think will come from more data centre projects, which we believe are ROE-enhancing given the higher asset turnover, shorter duration and better margins. We like Suncon for its strong execution track record, 3-year EPS CAGR of 15% over FY23-FY26F, and market-leading ROEs of 21-24% for FY24-FY26F. Key downside risks to our Add call: increased raw material costs and labour shortages. Re-rating catalysts: the award of Vietnam project and more data centre projects.

First mover advantage for data centre projects

We believe Suncon is shaping up to be the go-to contractor for data centres in Johor; it currently has two such projects in its orderbook (33% of its total outstanding orderbook of RM5.3bn as at 31 Dec 2023). This is the RM1.7bn Sedenak and RM291m K2 data centres. Based on our channel checks, Suncon is tendering for up to 5 data centre projects in Malaysia; we estimate that winning any three of these could boost its orderbook by another RM3bn-4bn. This may be early days and there could be more project flows once the Southern Economic Zone takes off. Based on a DC Byte (global data centre market intelligence) data centre report dated Feb 2024, the total IT capacity in Johor has surpassed 1,500 MW, of which 20% is live and under construction and the balance 80% is committed and in early stage of planning for rollout. Assuming cost of construction of US\$6m-9m per MW for a hyperscale data centre, this may translate into potential construction flows of RM37bn-55bn in Johor alone. Separately, Tenaga had said that as at Jan 2024 it had received >60 supply applications from data centre customers with a potential maximum demand of >5,000MW from Johor and Klang Valley.

What's Suncon's edge for data centres?

Suncon has a 73,500 m3 Integrated Construction and Prefabrication Hub (ICPH) in Singapore which gives it a competitive advantage in terms of time to market. This facility typically caters to the HDB market in Singapore but will be instrumental in its data centre wins in Johor, in our view. SunCon has also expertise in foundation and geotechnical engineering works including piling, large diameter bored piles, diaphragm wall construction and deep basement construction. Its fleet of machines enables it to provide geotechnical solutions for a wide range of building projects. It also has expertise in air conditioning and mechanical ventilation (ACMV) systems which is crucial in data centres. More importantly, its reputation as a contractor is solid and its strong parentage gives clients assurance in terms of execution capabilities, in our view.

Financial Summary

| | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|--------------------------------|---------|---------|---------|---------|---------|
| Revenue (RMm) | 2,155 | 2,671 | 3,513 | 4,335 | 4,862 |
| Operating EBITDA (RMm) | 221.0 | 245.3 | 296.9 | 365.7 | 413.7 |
| Net Profit (RMm) | 135.2 | 170.2 | 185.6 | 227.4 | 259.2 |
| Core EPS (RM) | 0.11 | 0.12 | 0.14 | 0.18 | 0.20 |
| Core EPS Growth | 17.1% | 4.8% | 23.6% | 22.5% | 14.0% |
| FD Core P/E (x) | 23.55 | 22.48 | 18.18 | 14.84 | 13.02 |
| DPS (RM) | 0.05 | 0.06 | 0.07 | 0.09 | 0.10 |
| Dividend Yield | 2.01% | 2.30% | 2.75% | 3.37% | 3.84% |
| EV/EBITDA (x) | 15.60 | 15.91 | 13.27 | 10.85 | 9.50 |
| P/FCFE (x) | 7.47 | 47.33 | 20.86 | 37.83 | 20.56 |
| Net Gearing | (1.3%) | 51.1% | 50.3% | 47.4% | 39.6% |
| P/BV (x) | 4.58 | 4.11 | 3.70 | 3.29 | 2.92 |
| ROE | 19.9% | 19.3% | 21.4% | 23.4% | 23.8% |
| % Change In Core EPS Estimates | | | 9.82% | 8.80% | |
| EPS/Consensus EPS (x) | | | 1.11 | 1.25 | |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

Poised for more data centre wins

4QFY23 beat expectations

Sunway Construction (Suncon) today (20 Feb 2024) announced 4Q23 core net profit of RM74m (+61% yoy, +95% qoq), bringing full-year core net profit to RM170m (+18% yoy). This was at 121% of both our and Bloomberg consensus estimates.

The key highlight was the strong pick up in construction revenue in 4Q23 to RM786m (+77% yoy; +33% qoq) due to the acceleration in the progress of some newer projects. Pretax margin declined to 6.7% vs. 11.5% in 4Q22 as 4Q22 saw a reversal in provision for a legal case and finalisation of accounts for a few projects. However, 4Q23 construction pretax margin was stable qoq.

4Q23 precast revenue was RM86m (+44%, +3% qoq), with improvement in pretax margin to 9% (3Q23: 7.8%). The higher revenue was driven by contributions from ICPH projects and several newer projects. We understand that management expects margins should be sustainable at these levels.

Suncon declared a second interim dividend of 3 sen, bringing FY23 DPS to 6 sen (payout of 53%), within our expectation.

Figure 1: 4Q23 yoy and qoq comparison

| | 4QFY23 | 4QFY22 | % change yoy | 3QFY23 | % change qoq |
|---------------------------------|--------|--------|--------------|--------|--------------|
| | RMm | RMm | | RMm | |
| Revenue | 871.5 | 503.4 | 73% | 673.5 | 29% |
| Other operating income | 40.7 | 10.4 | 290% | 3.4 | 1105% |
| Other operating expense | -830.4 | -449.5 | 85% | -622.8 | 33% |
| EBIT | 81.8 | 64.3 | 27% | 54.1 | 51% |
| Finance income | 8.6 | 4.4 | 95% | 7.0 | 22% |
| Finance cost | -15.2 | -10.5 | 45% | -13.0 | 16% |
| Share of JV profits | -14.5 | -2.0 | 637% | 0.0 | n.m |
| Profit before taxation | 60.8 | 56.3 | 8% | 48.1 | 26% |
| Taxation | -12.3 | -10.8 | 14% | -12.6 | -2% |
| Net income | 48.4 | 45.5 | 6% | 35.5 | 36% |
| Minority interest | 0.8 | 0.1 | 518% | -0.5 | -268% |
| Attributed to shareholders | 49.3 | 45.6 | 8% | 35.0 | 41% |
| Less: Exceptional Items | -24.8 | -0.4 | | -3.0 | |
| Core net profit | 74.0 | 46.0 | | 38.0 | |
| | 4QFY23 | 4QFY22 | % change yoy | 3QFY23 | % change qoq |
| | RMm | RMm | | RMm | |
| Construction | 785.8 | 444.0 | 77% | 590.6 | 33% |
| Precast Concrete | 85.7 | 59.4 | 44% | 83.0 | 3% |
| Revenue | 871.5 | 503.4 | 73% | 673.5 | 29% |
| Construction | 53.0 | 51.0 | 4% | 41.6 | 27% |
| Precast Concrete | 7.7 | 5.3 | 46% | 6.5 | 19% |
| Profit before taxation | 60.8 | 56.3 | 8% | 48.1 | 26% |
| Construction pretax margins | 7% | 11% | -41% | 7% | -4% |
| Precast concrete pretax margins | 9% | 9% | 1% | 8% | 15% |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS

Raising FY24-FY25F EPS

We summarise the changes in our FY24F/FY25F revenue, EBITDA and net profit forecasts in Figure 2.

However, we are taking a more optimistic view on the number of potential data centre projects whereby we expect it to clinch two or three projects out of the five it is bidding for.

For projects from Sunway Berhad, we believe there will be c.RM1bn worth of potential jobs to construct malls and infrastructure this year. There will also be construction opportunities from Sunway Berhad's JV project with Singapore developer and asset manager Equalbase Pte Ltd to build an integrated warehouse with a multi-tenant facility for the logistics industry on 135 acres of its 1,770 acres of land bank in the state. Sunway estimates gross development value (GDV) of RM8bn over a 10-year period. Assuming construction cost is 50% of GDV, this may translate to potential orders of RM4bn for Suncon. We also expect Suncon to have a role for large government infrastructure projects such as MRT 3 and Penang LRT which we have not built into our forecasts.

Our earnings lift factors in stronger new orderbook replenishment (including for precast business) of RM3.9bn/RM4.9bn for FY24F/FY25F (vs. RM2.8bn/RM4.3bn previously), building in expectations of more data centre wins. Suncon has set a new order win target of RM2.5bn-3bn for FY24F. We also introduce our FY26 forecasts. Our FY24F-FY26F construction pretax margin assumptions are 7-7.5%, which we think is conservative as overseas projects such as the US\$2.4bn Song Hau 2 Power Plant project in Vietnam and data centre projects will carry higher margins, in our view.

Figure 2: Revisions to our forecasts for Suncon

| | FY24F | FY25F | FY26F | FY24F | FY25F | FY26F | FY24F | FY25F | FY26F |
|------------------|---------|---------|---------|---------|---------|---------|-------|-------|-------|
| Revenue (RMm) | 3,108.4 | 3,866.7 | 4,862.0 | 3,513.4 | 4,334.7 | 4,862.0 | 13.0% | 12.1% | 0.0% |
| EBITDA (RMm) | 264.2 | 328.0 | 413.7 | 296.9 | 365.7 | 413.7 | 12.4% | 11.5% | 0.0% |
| Net profit (RMm) | 169.0 | 209.0 | 259.2 | 185.6 | 227.4 | 259.2 | 9.8% | 8.8% | 0.0% |
| EPS (Sen) | 13.1 | 16.2 | 20.1 | 14.4 | 17.6 | 20.1 | 9.8% | 8.8% | 0.0% |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS

Lifting SOP-derived TP to RM3.44

We also lift our SOP-derived TP to RM3.44, pegging it to a higher P/E of 18x (vs 16x) for both its construction and precast business segments. The 18x multiple is its mean P/E level since 2015 and would be more reflective of its strong orderbook replenishment prospects, which we expect to peak by end-2024F or early-2025F, as well as its solid execution track record and synergistic precast building materials manufacturing business.

Our revised TP of RM3.44 implies FY25F P/E of 19.6x, which is its 0.5 s.d above mean P/E since 2015. We think Suncon's market-leading ROEs of 21-24% for FY24F-FY26F (in our estimates) and 3-year EPS CAGR of 15% over FY23-FY26F will support the higher valuations, in our view.

Figure 3: Sum-of-parts (SOP) valuation as at 20 Feb 2024

| | Earnings (RMm) | P/E (x) | Stake | Attributed Value (RMm) | Per Share (RM) |
|--------------|----------------|---------|-------|------------------------|----------------|
| Construction | 216 | 18 | 100% | 3,887.4 | 3.01 |
| Precast | 31 | 18 | 100% | 564.8 | 0.44 |
| SOP Value | | | | 4,452.2 | 3.44 |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS

Figure 4: Suncon’s new orders (orderbook replenishment) ranged from RM0.8bn to RM4bn over FY12-FY23

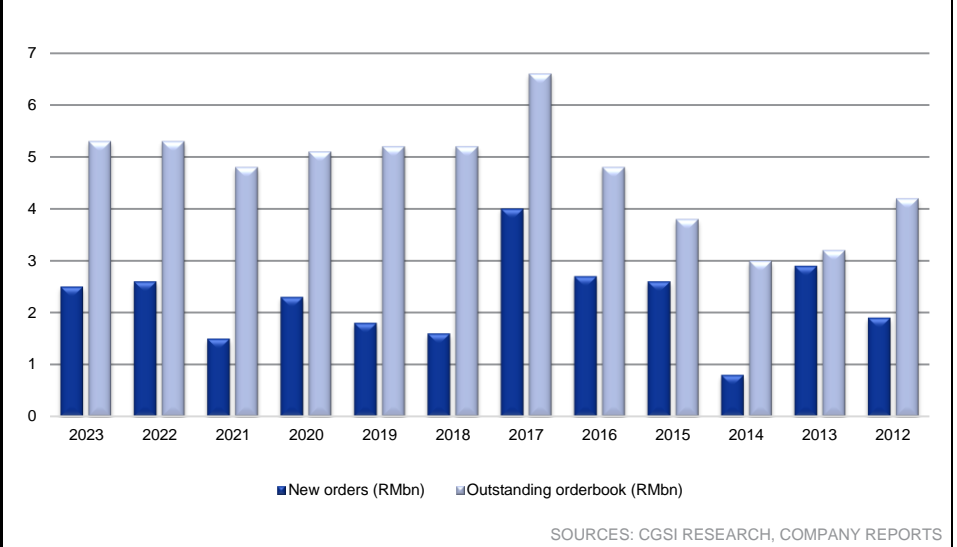


Figure 5: Selective data centre investments in Johor

| Date | Company | Acres | MW | Total Investment (RMm) |
|--------|-------------------------------|-------|-----|------------------------|
| Nov-23 | ST Telemedia | 22 | 120 | n/a |
| Sep-23 | K2 Strategic Ptr Ltd | 60 | 200 | n/a |
| May-23 | Princeton Digital Group | 31 | 150 | 2000 |
| Jan-23 | Macquarie AirTrunk | 25 | 150 | n/a |
| Nov-22 | Equinix | n/a | n/a | 176 |
| Mar-22 | Yondr | 73 | 200 | n/a |
| Apr-23 | MN Holdings China Shanghai DC | 20 | 120 | 2650 |

SOURCES: KNIGHT FRANK MALAYSIA, CGSI RESEARCH, COMPANY REPORTS

Figure 6: Total IT data centre capacity in Johor in 2023 (total: 1,600MW)

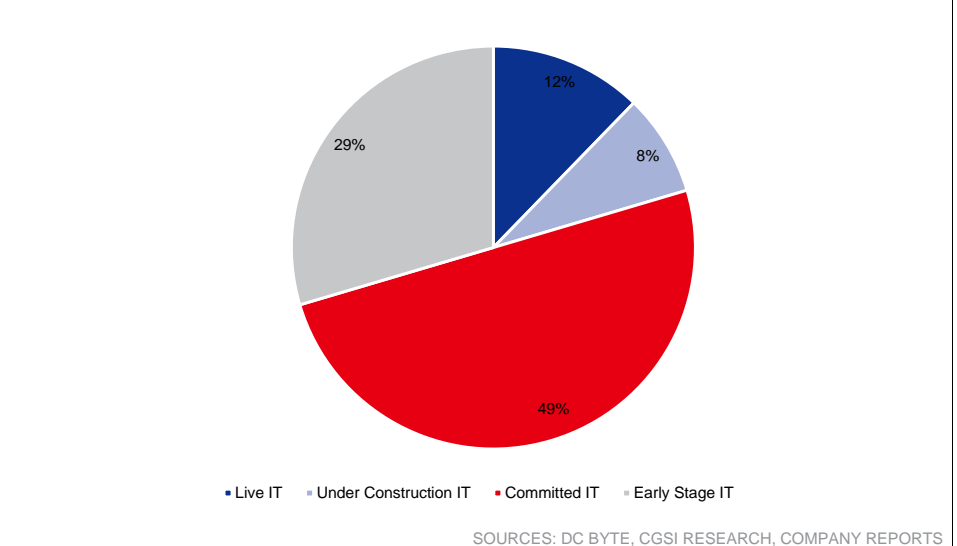


Figure 7: Data centre take up in Johor

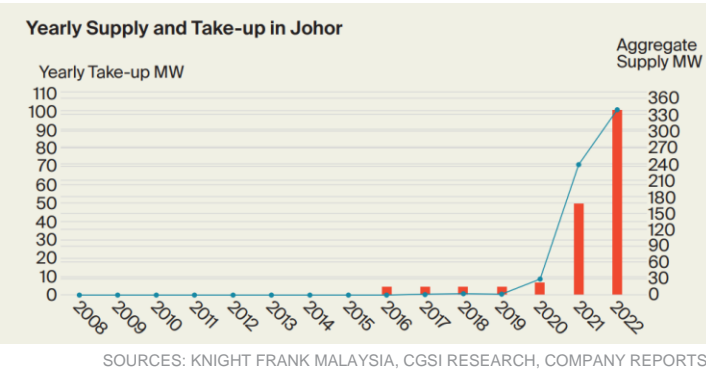


Figure 8: Data centre take up in KL

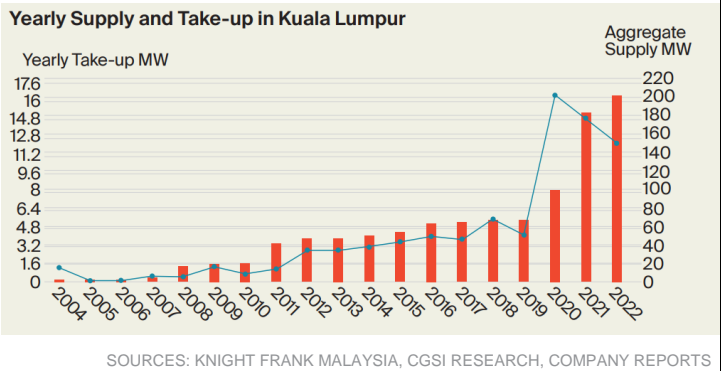


Figure 9: South East Asia as a secondary location for data centres

| Market | MW IT Supply | MW per million Capita |
|---------------------------------------|--------------|-----------------------|
| Tier 1 (Singapore, HK, Sydney, Tokyo) | 6,287 | 113.1 |
| Indonesia | 1,220 | 4.5 |
| Malaysia | 934 | 28.9 |
| Thailand | 211 | 3.0 |
| Vietnam | 127 | 1.3 |
| Philippines | 217 | 2.0 |

SOURCES: DC BYTE, CGSI RESEARCH, COMPANY REPORTS

Figure 10: Knight Frank SEA-5 Data Centre Opportunity Index in 2022

| Rank | Market | Take up (MW) | GDP Growth (%) |
|------|-------------|--------------|----------------|
| 1 | Malaysia | 113 | 8.7 |
| 2 | Indonesia | 22 | 5.3 |
| 3 | Vietnam | 2 | 8 |
| 4 | Philippines | 2 | 7.6 |
| 5 | Thailand | 25 | 2.6 |

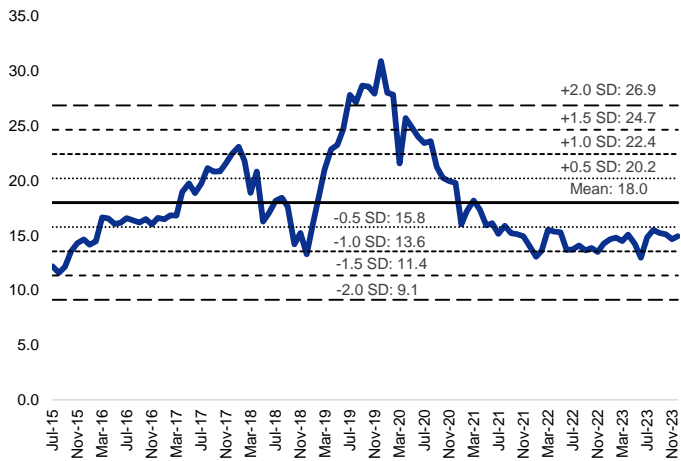
SOURCES: KNIGHT FRANK MALAYSIA, CGSI RESEARCH, COMPANY REPORTS

Figure 11: Peer comparison (as at 20 Feb 2024)

| Company | Bbg Ticker | Recom. | Price (lcl curr) | Target Price (lcl curr) | Market Cap (US\$ m) | P/E (x) | | | 2-year EPS CAGR (%) | P/BV (x) | | Recurring ROE (%) | Dividend Yield (%) |
|-------------------------------|------------|--------|------------------|-------------------------|---------------------|-------------|-------------|-------------|---------------------|------------|------------|-------------------|--------------------|
| | | | | | | CY23F | CY24F | CY25F | | CY23F | CY24F | | |
| Gamuda | GAM MK | Add | 5.10 | 6.50 | 2,922 | 14.5 | 12.6 | 11.2 | 9.0% | 1.23 | 1.15 | 8.7% | 6.7% |
| IJM Corp Bhd | IJM MK | Add | 2.19 | 2.88 | 1,604 | 20.2 | 16.7 | 14.1 | 21.9% | 0.77 | 0.74 | 3.9% | 1.7% |
| WCT Holdings | WCTHG MK | Add | 0.55 | 0.71 | 163 | 10.4 | 8.5 | 7.6 | 4.7% | 0.19 | 0.19 | 1.9% | 1.4% |
| Sunway Construction Group Bhd | SCGB MK | Add | 2.61 | 3.44 | 703 | 22.5 | 18.2 | 14.8 | 10.2% | 4.11 | 3.70 | 19.4% | 2.3% |
| Muhibbah Engineering | MUHI MK | Add | 0.79 | 0.90 | 119 | 24.3 | 11.6 | 9.0 | na | 0.43 | 0.42 | 1.8% | 1.2% |
| HSS Engineers | HSS MK | Add | 1.12 | 1.21 | 119 | 20.8 | 15.3 | 13.0 | 30.8% | 2.12 | 1.93 | 10.9% | 1.4% |
| YTL Corporation | YTL MK | Add | 2.25 | 2.13 | 5,154 | 17.2 | 14.4 | 16.5 | 86.5% | 1.63 | 1.54 | 10.1% | 2.4% |
| Malayan Cement Bhd | LMC MK | Add | 4.82 | 6.00 | 1,320 | 26.7 | 19.6 | 17.6 | 59.5% | 1.05 | 1.01 | 4.1% | 1.7% |
| Sunway Bhd | SWB MK | Add | 2.73 | 3.40 | 3,132 | 22.0 | 19.0 | 18.6 | 8.6% | 1.03 | 0.99 | 4.8% | 1.3% |
| Malaysia average | | | | | | 18.4 | 13.5 | 11.4 | 11.5% | 1.3 | 1.2 | 7.2% | 2.6% |

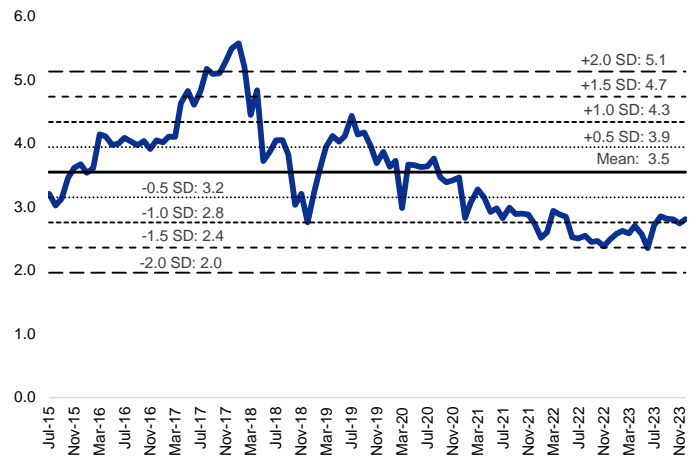
SOURCES: CGSI RESEARCH ESTIMATES, BLOOMBERG, COMPANY REPORTS

Figure 12: Suncon P/E trading band



SOURCES: CGSI RESEARCH, COMPANY REPORTS

Figure 13: Suncon P/BV trading band



SOURCES: CGSI RESEARCH, COMPANY REPORTS



ESG in a nutshell

We deem Sunway Construction Group Bhd's (Suncon) ESG practices as some of the most progressive in the local construction industry. In 2022, SunCon reviewed its Sustainability Framework to better align its strategic approach to ESG with industry best practices as well as to adopt more stringent reporting disclosures. Suncon is bidding for more ESG-based projects such as renewable energy and green building projects; this is positive for its ESG journey, in our view. Two large scale solar (LSS) projects it bagged in FY21-22 marked the beginning of this foray.

Keep your eye on

The group is looking to expand further in the solar energy space; it is currently an engineering, procurement, construction and commissioning (EPCC) contractor for two large scale solar (LSS) projects. Besides this, there is growing demand for more sustainable or ESG-based projects in Malaysia, such as thermal energy storage (TES), district cooling systems (DCS), energy efficient or "smart" buildings, solar farms and solar panels. It was one of 22 most recent winners of the Corporate Green Power Programme (CGPP) announced by the Energy Commission (EC) on 7 Aug 2023.

Implications

There was a delay in the rollout of renewable (RE) projects in Malaysia, especially LSS farms, due to the high prices of solar panels but prices have since abated. The Energy Commission (EC) announced new measures to maintain the viability of projects identified under the fourth round of LSS awards (LSS4), such as the extension of the duration of Power Purchase Agreements (PPA) by four years from 21 years to 25 years. While Suncon is just an EPCC contractor, this is still positive for the company, in our view.

On 20 July 2022, SunCon commenced construction of a district cooling system (DCS) at the mixed development in South Quay Square, Sunway City Kuala Lumpur, in collaboration with ENGIE South East Asia.

ESG highlights

In 2022, SunCon continued to focus on driving its ESG performance. This included addressing energy consumption and emissions, improving labour practices and also improving waste management and recycling efforts across all aspects of its operations.

2022 saw Suncon align its related disclosures with the Task Force on Climate-Related Financial Disclosures (TCFD). The inclusion of the TCFD disclosures is in line with Suncon's continued strategic approach of embedding material ESG matters within its strategy.

Implications

We consider Suncon's ESG efforts to be progressive and among the best among the local contractors. SunCon is working towards achieving 30% women representation on its board, according to its FY22 annual report.

Trends

SunCon may be looking to participate in Malaysia's voluntary carbon market (VCM) as a buyer of carbon credits to offset emissions. It may also potentially generate carbon credits through its carbon negative projects, according to its FY22 annual report.

The construction industry's increased focus on climate change and sustainability provides more opportunities for green building design and construction. SunCon's continued progress in and focus on green and sustainable infrastructure development could boost its access to green bonds and sustainable financing, in our view.

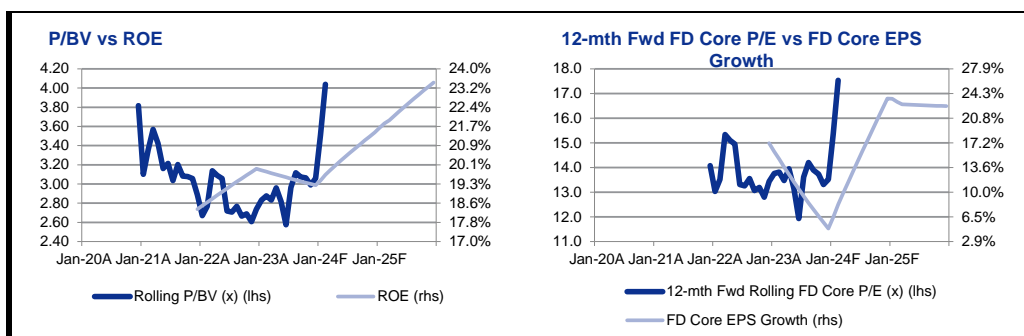
Suncon is rated AA for ESG by MSCI but is not in the FTSE4GOOD as it was excluded from FTSE EMAS due to liquidity issues.

Implications

While it is early days, we think Suncon will continue to tick more boxes for ESG where it can also leverage on its parent company Sunway Berhad to achieve this.

All Sunway Berhad's ESG initiatives are aligned with five global megatrends i.e. rapid urbanisation, social change, technological breakthroughs, resource scarcity, and shifting economic power. These trends will become more central in 2024F, in our view. Sunway Berhad also targets that, by 2030, it would have achieved green building certification for all Sunway-owned and/or managed townships and buildings completed from 2025 onwards. This will bode well for Suncon, in our view..

BY THE NUMBERS



Profit & Loss

| (RMm) | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---|--------------|--------------|--------------|--------------|--------------|
| Total Net Revenues | 2,177 | 2,698 | 3,527 | 4,349 | 4,876 |
| Gross Profit | 475 | 588 | 643 | 716 | 767 |
| Operating EBITDA | 221 | 245 | 297 | 366 | 414 |
| Depreciation And Amortisation | -24 | -21 | -21 | -27 | -32 |
| Operating EBIT | 197 | 224 | 276 | 339 | 382 |
| Financial Income/(Expense) | -4 | -21 | -27 | -33 | -33 |
| Pretax Income/(Loss) from Assoc. | 2 | -14 | 2 | 2 | 2 |
| Non-Operating Income/(Expense) | 0 | 0 | 0 | 0 | 0 |
| Profit Before Tax (pre-EI) | 195 | 189 | 251 | 307 | 350 |
| Exceptional Items | -11 | 25 | 0 | 0 | 0 |
| Pre-tax Profit | 184 | 214 | 251 | 307 | 350 |
| Taxation | -45 | -43 | -65 | -80 | -91 |
| Exceptional Income - post-tax | | | | | |
| Profit After Tax | 139 | 171 | 186 | 227 | 259 |
| Minority Interests | -4 | -1 | 0 | 0 | 0 |
| Preferred Dividends | | | | | |
| FX Gain/(Loss) - post tax | | | | | |
| Other Adjustments - post-tax | | | | | |
| Net Profit | 135 | 170 | 186 | 227 | 259 |
| Recurring Net Profit | 143 | 150 | 186 | 227 | 259 |
| Fully Diluted Recurring Net Profit | 143 | 150 | 186 | 227 | 259 |

Cash Flow

| (RMm) | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|----------------------------------|----------------|----------------|---------------|---------------|---------------|
| EBITDA | 221.0 | 245.3 | 296.9 | 365.7 | 413.7 |
| Cash Flow from Invt. & Assoc. | | | | | |
| Change In Working Capital | (120.5) | (274.1) | (102.9) | (116.6) | (76.1) |
| (Incr)/Decr in Total Provisions | | | | | |
| Other Non-Cash (Income)/Expense | (16.3) | (62.1) | (40.0) | (46.7) | (49.0) |
| Other Operating Cashflow | (249.6) | (130.6) | 0.0 | 0.0 | 0.0 |
| Net Interest (Paid)/Received | (4.2) | (21.5) | (27.1) | (33.3) | (33.4) |
| Tax Paid | (45.3) | (42.8) | (65.2) | (79.9) | (91.1) |
| Cashflow From Operations | (215.0) | (285.8) | 61.7 | 89.2 | 164.1 |
| Capex | (27.1) | (17.7) | (50.0) | (50.0) | (50.0) |
| Disposals Of FAs/subsidiaries | | | | | |
| Acq. Of Subsidiaries/investments | | | | | |
| Other Investing Cashflow | 450.8 | (70.4) | 0.0 | 0.0 | 0.0 |
| Cash Flow From Investing | 423.7 | (88.1) | (50.0) | (50.0) | (50.0) |
| Debt Raised/(repaid) | 242.8 | 445.2 | 150.0 | 50.0 | 50.0 |
| Proceeds From Issue Of Shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Shares Repurchased | | | | | |
| Dividends Paid | (90.3) | (70.9) | (92.8) | (113.7) | (129.6) |
| Preferred Dividends | | | | | |
| Other Financing Cashflow | 31.5 | (21.6) | 41.7 | 48.4 | 50.7 |
| Cash Flow From Financing | 184.0 | 352.7 | 98.9 | (15.3) | (28.9) |
| Total Cash Generated | 392.8 | (21.2) | 110.6 | 23.9 | 85.2 |
| Free Cashflow To Equity | 451.6 | 71.3 | 161.7 | 89.2 | 164.1 |
| Free Cashflow To Firm | 226.8 | (326.0) | 53.4 | 87.6 | 164.8 |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

BY THE NUMBERS... cont'd

Balance Sheet

| (RMm) | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Total Cash And Equivalents | 492 | 470 | 581 | 605 | 690 |
| Total Debtors | 989 | 1,596 | 1,877 | 2,316 | 2,598 |
| Inventories | 53 | 46 | 44 | 55 | 61 |
| Total Other Current Assets | 104 | 127 | 127 | 127 | 127 |
| Total Current Assets | 1,637 | 2,239 | 2,629 | 3,102 | 3,476 |
| Fixed Assets | 108 | 99 | 128 | 151 | 169 |
| Total Investments | 223 | 253 | 253 | 253 | 253 |
| Intangible Assets | 264 | 483 | 483 | 483 | 483 |
| Total Other Non-Current Assets | 3 | 9 | 9 | 9 | 9 |
| Total Non-current Assets | 599 | 844 | 873 | 896 | 914 |
| Short-term Debt | 172 | 438 | 438 | 438 | 438 |
| Current Portion of Long-Term Debt | | | | | |
| Total Creditors | 917 | 1,243 | 1,419 | 1,752 | 1,964 |
| Other Current Liabilities | 14 | 21 | 21 | 21 | 21 |
| Total Current Liabilities | 1,103 | 1,702 | 1,878 | 2,211 | 2,423 |
| Total Long-term Debt | 309 | 488 | 638 | 688 | 738 |
| Hybrid Debt - Debt Component | | | | | |
| Total Other Non-Current Liabilities | 0 | 0 | 0 | 0 | 0 |
| Total Non-current Liabilities | 309 | 488 | 638 | 688 | 738 |
| Total Provisions | 3 | 1 | 1 | 1 | 1 |
| Total Liabilities | 1,415 | 2,191 | 2,517 | 2,900 | 3,162 |
| Shareholders' Equity | 737 | 820 | 913 | 1,027 | 1,156 |
| Minority Interests | 84 | 72 | 72 | 72 | 72 |
| Total Equity | 821 | 892 | 985 | 1,098 | 1,228 |

Key Ratios

| | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---------------------------|---------|---------|---------|---------|---------|
| Revenue Growth | 24.6% | 23.9% | 31.5% | 23.4% | 12.2% |
| Operating EBITDA Growth | 22.6% | 11.0% | 21.1% | 23.1% | 13.1% |
| Operating EBITDA Margin | 10.3% | 9.2% | 8.5% | 8.4% | 8.5% |
| Net Cash Per Share (RM) | 0.01 | -0.35 | -0.38 | -0.40 | -0.38 |
| BVPS (RM) | 0.57 | 0.63 | 0.71 | 0.79 | 0.89 |
| Gross Interest Cover | 10.94 | 4.68 | 6.63 | 7.00 | 7.54 |
| Effective Tax Rate | 24.6% | 20.0% | 26.0% | 26.0% | 26.0% |
| Net Dividend Payout Ratio | 61.9% | 53.3% | 50.0% | 50.0% | 50.0% |
| Accounts Receivables Days | 155.7 | 176.6 | 180.9 | 176.5 | 184.4 |
| Inventory Days | 10.68 | 8.64 | 5.76 | 4.98 | 5.16 |
| Accounts Payables Days | 193.9 | 186.8 | 168.9 | 159.3 | 165.0 |
| ROIC (%) | 139% | 38% | 25% | 28% | 28% |
| ROCE (%) | 18.6% | 16.0% | 15.0% | 16.5% | 17.2% |
| Return On Average Assets | 7.49% | 6.29% | 6.46% | 6.95% | 6.98% |

Key Drivers

| | Dec-22A | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---------------------------|---------|---------|---------|---------|---------|
| New order wins | 150.0 | 180.0 | 3,900.0 | 4,900.0 | 4,900.0 |
| Construction revenue | 1,973.6 | 2,381.0 | 3,261.4 | 4,027.7 | 4,475.0 |
| Precast revenue | 181.6 | 290.2 | 252.0 | 307.0 | 387.0 |
| Construction EBIT margins | 8.5 | 7.5 | 7.4 | 7.3 | 7.2 |
| Precast EBIT margins | 9.9 | 15.5 | 14.0 | 14.0 | 15.0 |

SOURCES: CGSI RESEARCH, COMPANY REPORTS

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| | | | | | |
|---------------------|-----------|-----------|---------|----------|------------------|
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| Description: | Excellent | Very Good | Good | N/A | N/A |

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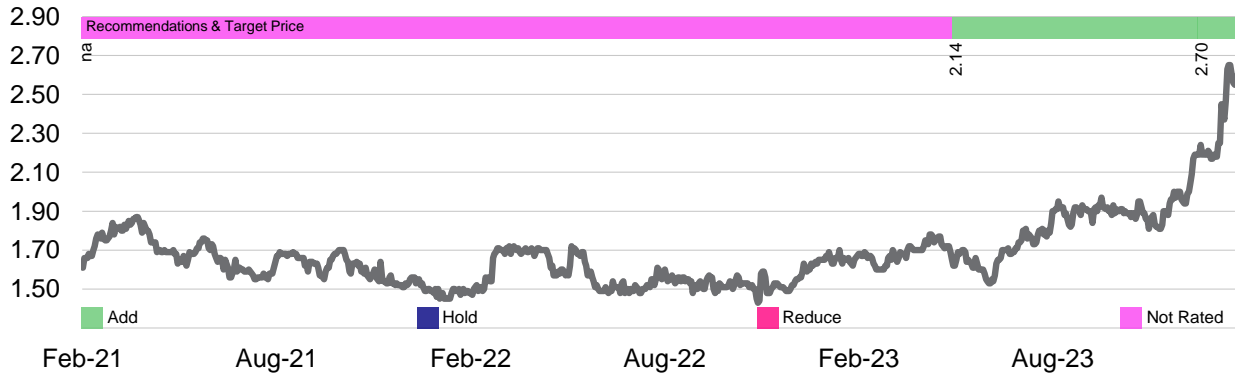
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| | | |
|--|-------------------------|--------------------------------|
| Distribution of stock ratings and investment banking clients for quarter ended on 31 December 2023 | | |
| 636 companies under coverage for quarter ended on 31 December 2023 | | |
| | Rating Distribution (%) | Investment Banking clients (%) |
| Add | 67.5% | 1.3% |
| Hold | 22.5% | 0.0% |
| Reduce | 10.1% | 0.2% |

Spitzer Chart for stock being researched (2 year data)

Sunway Construction Group Bhd (SCGB MK)

— Price Close



Recommendation Framework

Stock Ratings

Definition:

Add The stock's total return is expected to exceed 10% over the next 12 months.

Hold The stock's total return is expected to be between 0% and positive 10% over the next 12 months.

Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.

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